

FICTITIOUS DEMONSTRATION SAMPLE

Weekly account update

Prepared for Meridian Support Services, Inc. | 1-5 June 2026 | FICTITIOUS CLIENT SUMMARY

The Watch checks the public sources Meridian selected and starts work immediately when the company's written instructions cover a strong fit. This update summarizes the work completed and the decisions Meridian needs to make.

Executive snapshot

Responses delivered for review	Opportunity decisions needed	Sources checked	Next action
1 response	2 decisions	6/6 sources	Continue the scheduled source checks and act on Meridian's two decisions

Completed this week

Opportunity	Result	Work completed	Meridian's next action
NCRA-2099-RFI-004, grant closeout readiness and portfolio support	Strong fit	We started the response on 1 June and delivered the finished package for review on 4 June	Review the finished response and decide whether to submit

Opportunity decisions

Opportunity	Why it may fit	Decision needed	Decide by	Recommendation
DEMO-FORECAST-26-014, service-request modernization	Relevant intake and knowledge work; live channel-integration evidence has a gap	Pursue with a qualified integration teammate or decline	10 June 2026, 2:00 p.m. CT	Pursue if the integration role is confirmed; otherwise decline
DEMO-RFI-26-021, permit-intake validation	Relevant record-quality and workflow work; workflow-automation integration is not supported	Confirm an approved reference or teammate, or decline	11 June 2026, 4:00 p.m. CT	Decline unless the required reference or teammate is confirmed

Reply with the decision for each opportunity. For these two opportunities, we will begin after Meridian sends the decision.

Weekly opportunity review

Opportunities reviewed	Responses delivered for review	Client decisions needed	Opportunities not pursued
42 opportunities reviewed	1/42 opportunities	2/42 opportunities	39/42 opportunities

Of the 39 opportunities not pursued, 34 were outside scope, lacked required evidence, or missed buyer priorities, and 5 were ineligible. Those records remain in Meridian's opportunity log.