

FICTITIOUS DEMONSTRATION SAMPLE

DIBBS daily opportunity brief

FICTIONAL DEMONSTRATION SAMPLE. These solicitations and all related facts are invented.

Two quotes move now

Meridian has two high-fit Calder opportunities with the product, price, quality, packaging, and traceability records already in hand. Gesso starts both packages now. One is a price-only web quote. The other includes the six-tab PDF required by its fictional solicitation.

Priority	Solicitation	Why it fits	Action
1	SPE7L0-26-T-DEM1	Authorized Calder CFS-4112-9; current cost basis; packaging path ready; Fast Auto Evaluation candidate	Build the clean Bid Without Exception entry sheet and send it for review before the first stated evaluation date
2	SPE7L0-26-R-DEM4	Authorized Calder CFS-2205-7 revision C; one traceable lot covers 150 EA; six required tabs are supported	Update for Amendment 0001, assemble the combined PDF, and send the entry sheet and files for review

One decision and one no-bid

Solicitation	Decision	Reason
SPE7L0-26-U-DEM5	Client review	The product is authorized, but the file does not support the requested 21-day delivery or a current unit cost. Gesso asks for those two facts before pricing.
SPE7L0-26-T-DEM2	No bid	Meridian is not an authorized source for the Halcyon product. Quoting an alternate would not compete for this automated buy.

What Meridian receives

High fits are built and sent as soon as their checks clear. The client receives a separate decision note only when a fact or judgment is still needed. The finished response goes to Meridian's submitter, who reviews and submits it in DIBBS.