

FICTITIOUS DEMONSTRATION SAMPLE

Client review memo

FICTIONAL DEMONSTRATION SAMPLE. This is a completed pre-submission review for a price-only DIBBS quote. It was not submitted to DLA.

Decision requested

Approve the \$18.80 unit price and enter the quote by 2026-07-06, ahead of the first evaluation date stated in the fictional notice.

What is ready

- Every DIBBS field appears in portal order with the exact value and the record used to support it.
- Bid Without Exception is supported by the exact approved product, packaging answer, quality evidence, delivery, FOB, inspection, and quantity terms.
- Section 889 and FASCSA answers come from Rana Ellis's dated 2026-06-30 review instead of an inference from missing information.
- The remarks field is blank because remarks would remove this T quote from automated award consideration.

Commercial check

Check	Result
Landed cost	\$13.42 per unit
Pricing rule	Landed cost x 1.40, rounded up to \$0.05
Quote price	\$18.80 per unit
Extension	\$9,024.00 for 480 EA
Last fictional award	\$17.65 per unit
Difference	6.52 percent above the last award, inside the client's 15 percent review band
Delivery	30 days after receipt of order against 45 days requested

Final client actions

1. Approve the price and dated representation answers.
2. Enter the quote exactly as shown, with no remarks.
3. Submit from Meridian's DIBBS account and save the successful confirmation.

The quote was screened against the factors that apply to an automated price-only quote in the 40-factor DIBBS playbook. The client submission and actual DIBBS receipt remain outside this pre-submission sample.