

FICTITIOUS DEMONSTRATION SAMPLE

Price-only DIBBS quote entry sheet

FICTIONAL DEMONSTRATION SAMPLE. This sheet was not entered in DIBBS. Meridian reviews and submits from its own account.

SPE7L0-26-T-DEM1

Return deadline: 2026-07-16 at 3:00 p.m. Eastern. Because the fictional posting identifies this as a Fast Auto Evaluation candidate, the client plans to enter the quote by 2026-07-06, before the first stated evaluation date.

| Quote-form field            | Enter                          | Source checked                                   |
|-----------------------------|--------------------------------|--------------------------------------------------|
| Bid type                    | Bid Without Exception (BI)     | Exact approved product and no exceptions         |
| Quote valid for             | 90 days                        | Client-approved quote posture                    |
| Discount terms              | Net 30                         | Company pricing record                           |
| Meets Packaging Requirement | Yes                            | MIL-STD-2073-1E and MIL-STD-129R costs included  |
| FOB                         | Destination                    | Solicitation line 0001                           |
| Inspection                  | Destination                    | Solicitation line 0001                           |
| Unit price                  | \$18.80                        | \$13.42 landed cost x 1.40, rounded up to \$0.05 |
| Quantity and unit           | 480 EA; no variance            | Solicitation line 0001                           |
| Extended price              | \$9,024.00                     | 480 x \$18.80                                    |
| Delivery                    | 30 days after receipt of order | 21-day source lead plus 5-day packhouse turn     |
| Immediate shipment          | 0 EA                           | No on-hand stock in the fictional record         |

## Product and certification fields

| Quote-form field       | Enter                                                                                  | Source checked                                          |
|------------------------|----------------------------------------------------------------------------------------|---------------------------------------------------------|
| Part offered           | Calder CAGE 0DEM7, part CFS-4112-9, exact product                                      | Solicitation and distributor letter                     |
| Manufacturer or dealer | Dealer; actual manufacturer Calder Fluid Systems Corp, CAGE 0DEM7                      | Distributor and product records                         |
| Higher-level quality   | ISO 9001:2015                                                                          | Current Meridian evidence                               |
| Material               | New manufacture; no surplus                                                            | Item record                                             |
| Hazardous material     | None                                                                                   | Solicitation                                            |
| Country of origin      | United States, domestic end product                                                    | Manufacturer record                                     |
| NAICS and size         | 332912; small business: Yes                                                            | Solicitation and profile                                |
| Section 889            | Answer per dated 2026-06-30 review: no covered equipment or services identified        | Quote representations certification                     |
| FASCSA                 | Answer per dated 2026-06-30 review: no covered article or prohibited source identified | Quote representations certification                     |
| Remarks                | Leave empty                                                                            | Remarks preclude automated award on this T solicitation |

Client check before submission: confirm the current web form presents the same fields and wording, recheck the dated representations, submit directly in DIBBS, and save the successful confirmation.